

ROB HARTNETT

The Power of Possibility

I help Leaders Lead, Sellers Sell & People Perform

SPEAKER

AUTHOR

PODCASTER

50+

Enterprise Clients

83%

NPS — Telstra

100%

Recommend Rate - Commbank

3 x

Olympic Gold Medalist Endorsements



ABOUT ROB

Rob Hartnett

World & National Champion Sailor

Keynote Speaker & Workshop Facilitator

Apple · HP · Miller Heiman · Leadership Advisory Firms

Telstra Best of Business — State Judge

Rob is living, breathing proof that It's All Possible. From Apple, KPMG and HP to conference stages for Telstra, EY, Commonwealth Bank, NAB, J&J and 50+ enterprise clients — Rob has spent over two decades helping leaders, sellers and teams unlock what they're truly capable of.

His book *It's All Possible* is featured on Blinkist and LinkedIn Learning. His *It's All Possible* Podcast reaches possibility seekers globally. His workshops have achieved an 86% NPS score and 100% recommendation rate numerous times.

Rob doesn't just speak about the Possibility Mindset. He lives it.

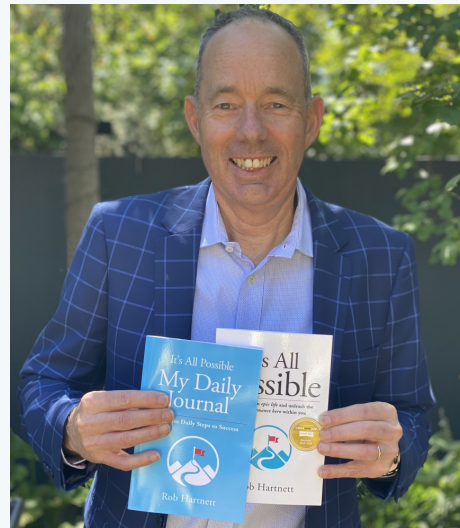
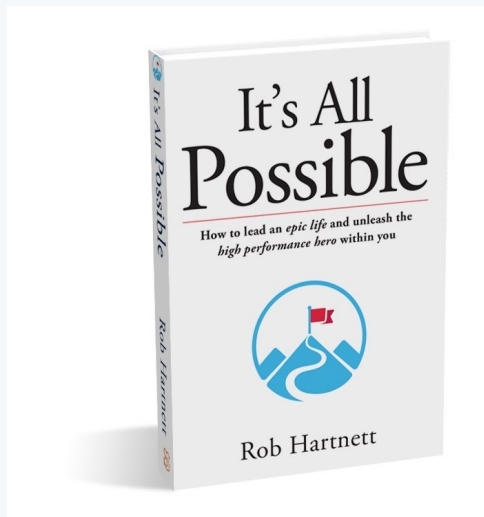
Rob Hartnett is a World Champion sailor, bestselling author, and one of Australia's most sought-after keynote speakers on mindset and high performance.



THE BOOK

It's All Possible

How to lead an epic life and unleash the high-performance hero within you



"A highly readable and fantastically relatable book that gives you everything you need to land your impossible dream. Seriously well done."

ALISA CAMPLIN OAM

Olympic Aerial Skiing Gold & Bronze Medallist · Global Resilience & High-Performance Consultant

"From someone who has chased their dreams and made them a reality — it's awesome to see such a helpful and inspiring book."

TOM BURTON

Olympic Gold Medallist · World & Australian Champion Yachtsman

"It's All Possible is an awesome book to kick start your motivation for growth learning and loving our experiences. We are only here for a short time so lets all live to our full potential."

ADRIAN FINGLAS

Olympic Gold Medal Coach

"Rob has been a tremendous partner on our change journey." "It's All Possible" will be an invaluable companion to myself and the wonderful team of Possibility Seekers at Vanguard."

MATTHEW LUMSDEN

Head of Distribution



RESULTS THAT SPEAK

Measurable outcomes from real enterprise engagements

83%

NPS Score

Telstra Enterprise

100%

Recommend Rate

Commonwealth Bank

95%

Delivery Rating

NSW Government

"I highly recommend anyone, in any business, industry and position to reach out to Rob to discuss how thinking big will elevate you and your team's business goals to the next level."



"You are so engaging and easy to talk with. It was fun!"



LORRAINE K. LEE · 326k
LinkedIn followers

"Our Business Owners really engaged and loved your content. 95% Rating on delivery style and relevance."



KEYNOTE TOPICS

All keynotes bespoke — built after rigorous discovery with you and your team

The Power of Possibility

Conferences · Leadership Retreats · Sales Kickoffs

Most people don't fail because they lack skill — they fail because they don't believe it's possible. Rob unpacks the neuroscience of possibility and the mindset shifts that separate high performers.

◆ Audience walks away with: A personal Possibility Plan, renewed energy, clear next actions.

Principles & Practices for Possibility

Leadership Teams · L&D Programs

The practical 'how' behind the Possibility Mindset. Teams work through the principles that govern high-performance thinking and leave with embedded habits — not just inspiration.

◆ Audience walks away with: Habit-forming frameworks, team alignment on possibility behaviours.

Leading People of Possibility

Senior Leaders · People Managers

What does it take to build a team that operates from possibility rather than limitation? Rob draws on neuroscience, Apple-level culture and decades of leadership coaching.

◆ Audience walks away with: A leadership toolkit for building possibility cultures from the top down.

Fast Times Ahead — Leading in Changing Times

Conferences · Executive Teams

The organisations winning right now aren't the ones with the best strategy — they're the ones whose people embrace possibility in the face of uncertainty and execute anyway.

◆ Audience walks away with: Frameworks for leading through disruption with confidence and agility.

LIVING PROOF

Rob doesn't just speak about the Possibility Mindset. He lives it.



State Champion

Competitive yacht racing — Victoria

National Champion

Australian sailing champion

World Champion

World champion yachtsman

HOW I WORK

No cookie-cutter sessions. Every engagement is be-spoke, via the Discover-Align-Deliver framework.



Conference Keynote

A high-energy, customised keynote built around your event theme, audience and goals. 30–60 minutes. In-person or virtual.



Workshop Facilitation

Half or full-day workshops where teams move from inspiration to application. Interactive, practical, and results-focused.



Executive Coaching

1:1 coaching for senior leaders. Shifting mindset at the top creates possibility throughout the organisation.



Consulting & Culture

Strategic consulting to diagnose culture gaps, design interventions, and build possibility into your operating rhythm.

CLIENT FEEDBACK

What clients say after the experience



"Rob has a long and distinguished track record in leadership, cultural change and high-performance coaching. He has an uncanny ability to make the complex simple. His extensive global experience gives him instant credibility — he has been in the trenches."



CommonwealthBank

"We achieved an 86% NPS Score and 100% recommendation from all participants. We are all so excited with what we achieved."



"You far exceeded my expectations of a speaker in our Master's Program. The discipline of great preparation and content delivery balanced perfectly with sincere enthusiasm and some very funny moments. A joy watching the master at his craft."

Johnson&Johnson

"The energy you left in the room was amazing. You inspired my team to think bigger — and it's my job now to ensure the actions are taken. Many thanks."

CLIENT FEEDBACK



"Congratulations on the Melbourne Workshops. I have had the chance to debrief with a number of participants, and all were glowing and have walked away enthusiastic about the journey ahead."



"Your energy and delivery was welcomed. It got the team working to think, reflect and act beyond the moment. You are a star and I am glad you shone on our team."



"Rob is very engaging and deeply experienced as well as being a first-class communicator and educator. Rob's style was perfect fit for my team – high energy, clear communication, curiosity, strong personal drive and a genuine desire to help others to be successful."



"Simplifying it down, keeping it real and relevant are hallmarks of all your sessions with us. We appreciate it."



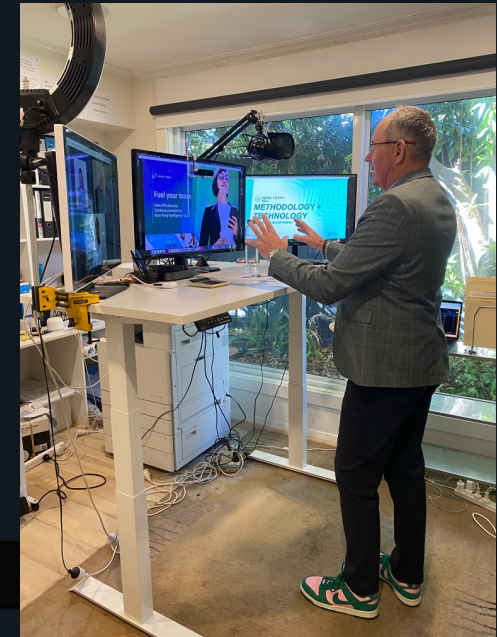
"Best presentation of the day — as a millennial I really connected with you and the content."



"Rob is passionate about all he does and is a master communicator when it comes to spreading his enthusiasm. I have seen him in action at many corporate and sporting gigs, and he never fails to inspire everyone, as he is done with his book "It's All Possible."

IN PERSON OR VIRTUAL

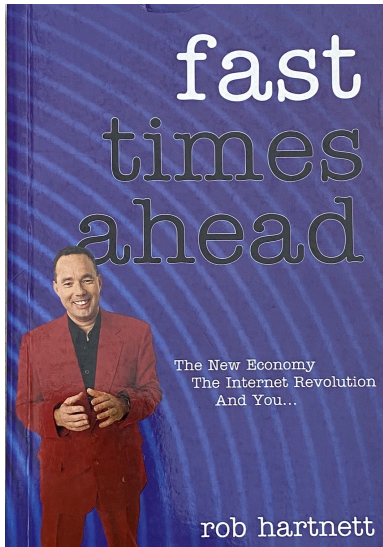
It's All Possible



"Wow! I have spoken to my team and clients, and the feedback has been really, really strong! Thanks for so much effort and energy that you bring to every presentation."



OTHER PUBLICATIONS & MEDIA



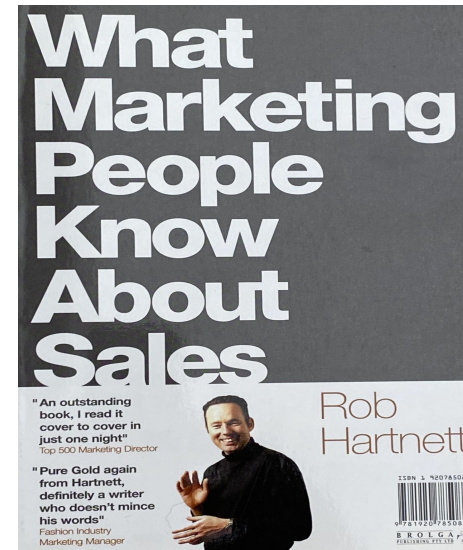
Fast Times Ahead

The Internet and Online Revolution



Small Business, Big Opportunity

Promoted by Vic, NSW & NT Governments



What Marketing People Know About Sales

Humorous Book on Sales & Marketing



It's All Possible Podcast

Apple · Spotify · iHeart · Amazon

MEDIA & PRESS

Rob has been featured across broadcast, print and digital media in Australia and internationally



“Street Smarts on Steroids. Add Rob Hartnett’s name to the list of those who write self-help books filled with high impact insights traveling in clusters at Mach 3.”
Robert Morris Amazon Hall of Fame Reviewer.

LET'S MAKE IT POSSIBLE

Ready to bring The Power of Possibility to your next event, conference or leadership program? Let's talk.



Telstra Best of Business Awards

State Judge



#TelstraBestofBusinessAwards

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[@robhartnett](https://www.instagram.com/robhartnett)

🎧 It's All Possible Podcast — Apple · Spotify · iHeart · Amazon

[YouTube: robhartnettlive](https://www.youtube.com/channel/UC...)